



Quest Software - Zhuhai, China **Design and Project Management**

Quest Software is a computer software manufacturer that develops, sells, and supports database management, Windows management, and application management software products worldwide. The company is headquartered in Aliso Viejo, California, and has many offices throughout the world. Its products enable users to develop, deploy, and manage packaged and custom software applications and associated software infrastructure components, such as databases, application servers, and operating systems. Executives at Quest Software contacted us when they started exploring an expansion project in Zhuhai. A few meetings later the projects was assigned to AsiaPac.

The project for Quest in Zhuhai featured one of the best of AsiaPac's turnkey services, which included real estate design and construction. Our initial real estate search found a building that offered rental cost advantages, but when flexibility, operational efficiency, fit-out cost, and management expenses were considered, we decided against this option. Our second search of the market yielded a superior final product. We were able to adapt to the original drawings quickly, set our sites on the new space, and start construction in the new building immediately. While maintaining happy clients and a happy crew, the project was finished in time to commemorate the new opening with the Dragon Dance celebration.

