



## MSC Software – Melbourne, Australia Consolidation

**W**hether a client needs a large or small facility, AsiaPac is here to help. We have worked on projects over two hundred thousand square feet and we also helped clients with small offices of two thousand square feet. MSC Software, the leading global provider of integrated enterprise simulation solutions that enable radical improvement in the time and costs associated with designing and testing manufactured products, asked AsiaPac to build a small training and sales office in Melbourne, Australia.



**A**t the time, the Melbourne office market was very tight due to record low vacancies and surging rental rates. AsiaPac's managing director, Matthew Burrows, was able to accommodate MSC's needs and slash their rental costs by two-thirds. In addition, his negotiation skills gave our client the upper hand and benefited them in other areas such as reduced capital costs and lower operating expenses.